

# **International Consulting – Life Sciences**

Dr. Eberhard Jochims



**Field of Activities** 

- IC <u>Life Sciences</u> provides services like search for and identification of cooperation and product opportunities as well as market and internet research projects for pharmaceutical, diagnostic, biochemical, biological, food diagnostic, drug research, and environmental businesses.
- IC supports in planning, structuring, negotiating and managing of co-operations.
- IC consults in project and product planning, marketing and sales concepts.
- IC consults to start-up companies and small to medium-sized established companies.



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#### **Main Business Areas**

### Successfully completed projects and activities in the area of:

Food Analysis (markets, new products, methods etc.)

Medicinal Plants (economical importance, ingredients, growth conditions etc.)

**Point of Care Products** (evaluation of the POC testing market in selected European countries including, competition, regulations, reimbursement etc.)

**BSE Tests** (market size, regulations, requirements, approval, legal aspects etc.)

**DNA Analysis** (markets (GMO, identification), size, prognosis, technical requirements, role of Biochips etc)

**hIVD** (methods, instruments, markets, regulations etc.)

Drug Research/Kinases & Related Services (methods, markets, main players, trends etc.)

Helicobacter pylori (market, methods, players, growth, licenses etc.)

Generic Injectables (availability, quality etc.)

**Glycosilation** (methods, markets, main players, trends etc.)

For more details see respective sample material